



SCHOOL CONNECTIVITY SOLUTIONS **STARTER PACK**

Essential Resources for Funding,
Compliance & Connectivity Success

2026

What's Inside



Alliance K-12 Connectivity, Compliance & Funding Support

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Your Trusted Partner for K-12 Connectivity, Compliance & Funding Support



Safer, Smarter Schools Start with Stronger Communication

At Alliance Corporation, we help K-12 schools across North America create safer and more connected campuses. Whether you're addressing the mandates of Alyssa's Law, improving emergency communications, or applying for funding, our experienced team is here to support you every step of the way.



Connectivity Solutions

- Reliable Emergency Responder Communication Systems (ERRCS)
- Signal Boosting & Cellular Connectivity



School Safety Resources

- Alyssa's Law Resources
- Webinars & Training



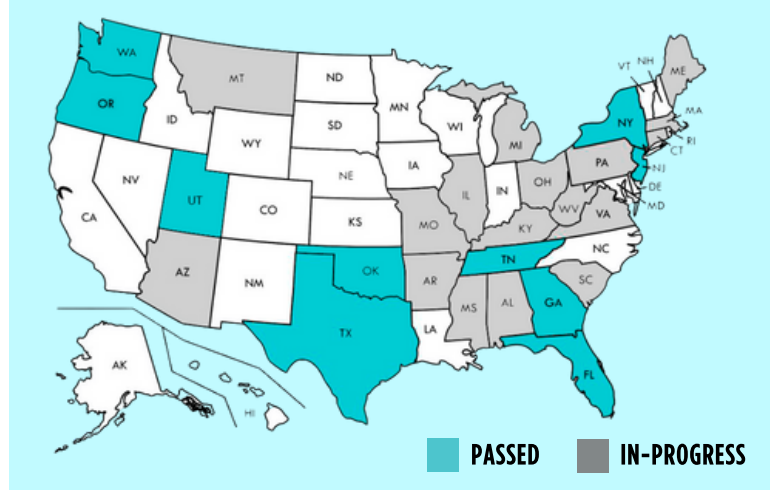
Purchasing Support

- Access to Government Contracts
- Grant Writing Services

ALL ABOUT ALYSSA'S LAW

TIME = LIFE

Alyssa's Law calls for the installation of silent panic alarms that are directly linked to law enforcement.



ALYSSA'S LAW PASSED IN TEN STATES



WILL YOURS BE NEXT?

SCAN TO TAKE ACTION

HR 4999:

ALYSSA ACT

Alyssa's Legacy Youth in School Safety Alert (ALYSSA Act) was introduced at the federal level by Representative Josh Gottheimer

ALYSSA ALHADEFF

Alyssa lit up every room with her warm smile. She was an honor student, a caring friend, a winning debater, and a star soccer player. On February 14, 2018, Alyssa and 16 others lost their lives during the tragedy at Marjory Stoneman Douglas High School. In her honor, Alyssa's parents founded **Make Our Schools Safe**, an organization empowering safety-minded students and educators across the country.



MAKE OUR SCHOOLS SAFE
ORG

Campus-Wide Indoor Wireless Coverage

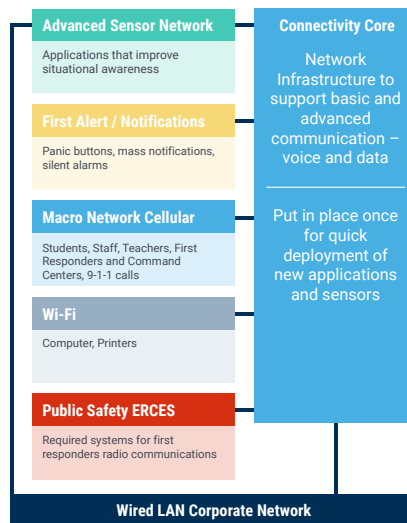
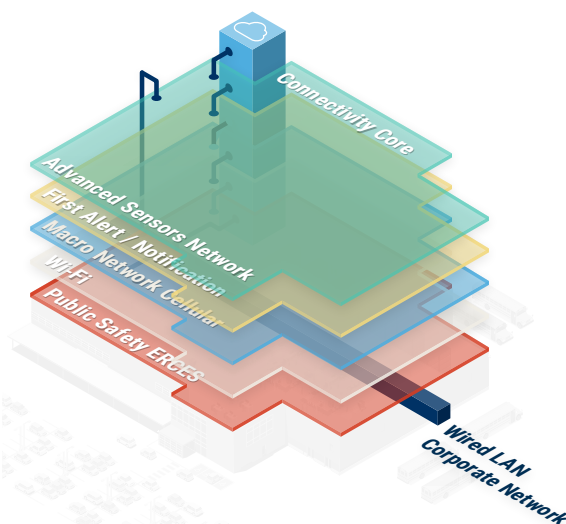
Solutions for K-12, Colleges, and Universities



Reliable Cellular and Radio Connectivity to Enhance Safety, Operations, and Learning

On campuses today, wireless connectivity is a must-have. Many consider connectivity to be the fourth utility - as critical as water, electricity, and gas. Staff, students, and visitors all expect their phones and other devices to work whenever and wherever they need them - including inside buildings, parking structures, and underground. The same goes for first responders and other emergency personnel. They often need two-way radio coverage, or a public safety system in addition to cellular connectivity. One of the easiest ways to deliver seamless connectivity for mobile devices is with intelligent cellular coverage solutions from Nextivity. Unlike Wi-Fi, user devices connected to cellular do not require logins as they move from building to building across campus. Nextivity off-air, in-building cellular solutions are scalable and can be installed with minimal disruption to campus activities.

Nextivity Solutions Work Together to Support an Overall Wireless Strategy



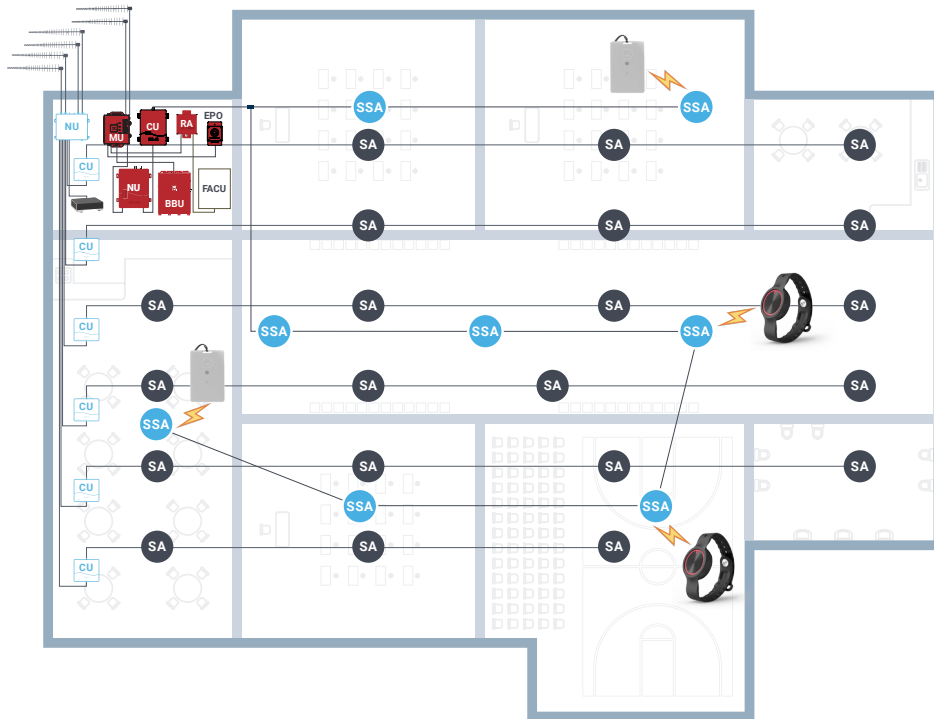
How will seamless coverage help your campus?






- Phones, devices, and radios connect seamlessly to all cellular networks and via public safety radio systems.
- Operational data uploads
- Support for payment systems for cafeteria, concessions, and bookstore
- Security guards using push-to-talk technology
- Security cameras, access, and environmental controls
- Enable devices to receive mass notification alerts

Cellular Advantage vs Wi-Fi

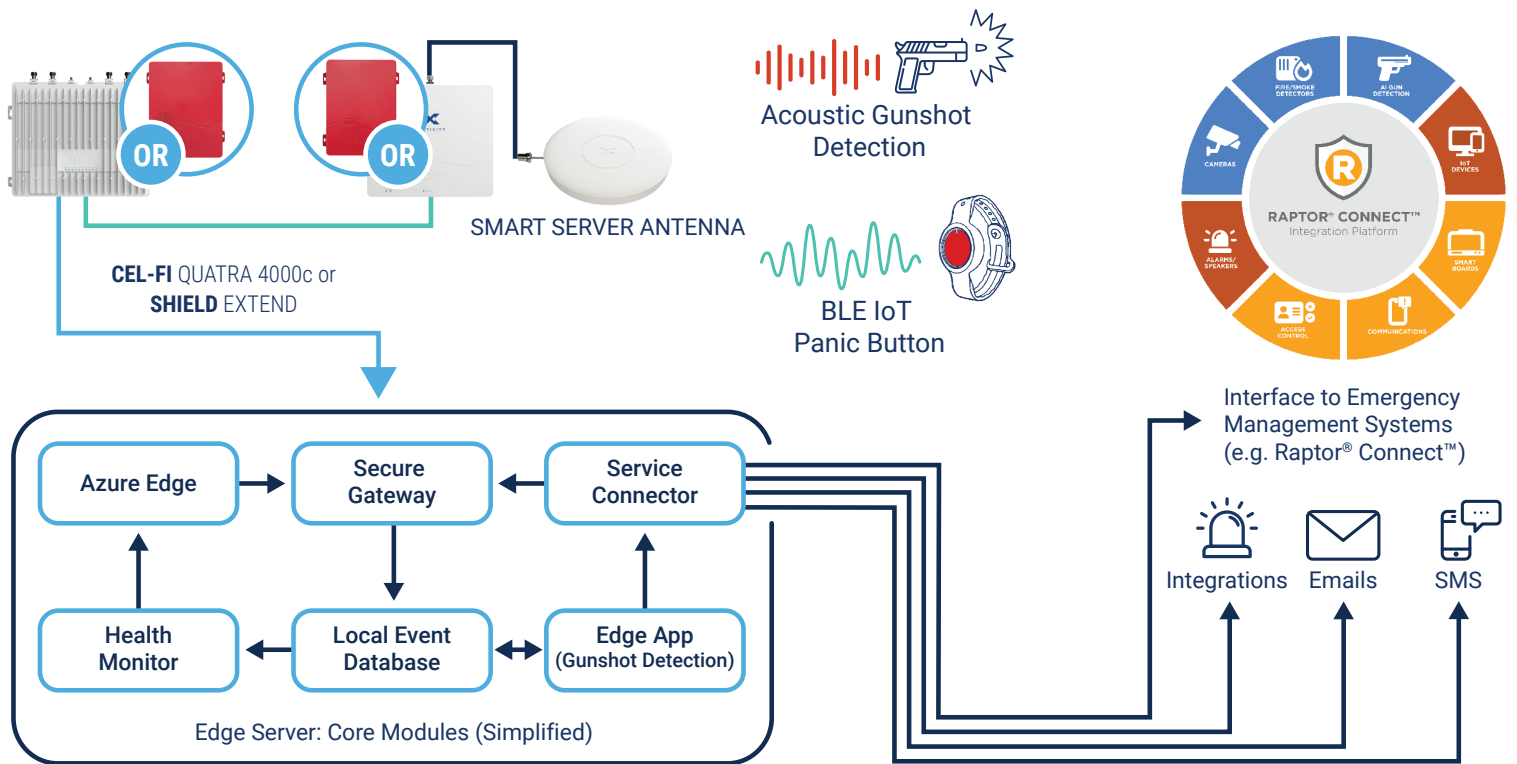
- More reliable with fewer signal interruptions
- Less interference and network traffic issues
- More secure
- Users don't need to log into different networks as they move throughout campus
- Less pressure on internal IT resources

A DAS-Enabled School: System Overview



-  Nextivity SMART SERVER ANTENNA, distributing public cellular, AI GSD and panic button in the place of BLE signals.
-  Nextivity QUATRA 4000c NU Cellular DAS or SHIELD EXTEND NU Public Safety DAS to process signals and distribute to CUs
-  Nextivity QUATRA 4000c CU or SHIELD EXTEND CU to distribute signals to the Smart Server Antennas
-  Edge Compute Node
-  Panic Buttons with BLE connectivity

Edge Services Example: Gunshot Detection and Panic Button





WHO WE ARE

DiscountCell works with our distribution and reseller partners to deliver **comprehensive technology solutions to government customers** nationwide through our portfolio of procurement contracts.

WHY PROCURE?

No RFP's Means:

- Save agencies time and money
- Manufacturer & VARs protect opportunities
- Easy button for all parties
- Shortened sales cycles
- Eliminate multiple bid requirements

AVAILABLE CONTRACTS



SOLUTION DESIGN AND PURCHASING

We can help you plan and procure technology solutions including almost **anything cellular-based or cellular-connected.**



Routers & Gateways



Antennas



In-Building & DAS



CBRS/Private Network



Cellular PTT & ROIP

Let's Connect

Sales@DiscountCell.com

In collaboration with our valued distribution partners



Solving Budget Challenges Made **EASY**

Public Safety (PS) Grants can help your customers overcome budgeting hurdles and get your projects back on track.

About PS Grants

Government agencies face growing demands - but shrinking budgets. That's where you come in. As a reseller partner, you can offer added value by connecting your agency customers to Public Sector Grants (PS Grants) - a trusted resource for navigating the complex world of federal, state, and local grant funding.

www.PS-Grants.org | [Get Started](#)

Who They Help

PS Grants provides support and resources to a wide range of government customers, including:

- State Government
- Local Government
- Tribal Government
- Non-Governmental Organizations

GRANT DISCOVERY



Identify the right grants for your agency customers' specific projects.

APPLICATION SUPPORT



Guidance on grant eligibility, proper documentation, and deadlines.

TRAINING & WEBINARS



Training on disaster recovery, school safety, broadband, and more


Questions?

Sales@DiscountCell.com

How to Get Started



Contact Us Directly:

 +1-888-821-4797

 www.alliancecomm.com

Let's Talk About Your School's Needs

Whether you're exploring funding options, trying to meet safety mandates like Alyssa's Law, or struggling with poor wireless coverage, our team is here to help.

We will work with you to:

- Assess your current connectivity and communication gaps
- Identify grant and funding opportunities
- Ensure compliance with safety regulations
- Recommend right-fit solutions for your school or district



Schedule Your Consultation

